



CAPABILITY STATEMENT

ARISTA MEANS
'STRIVING FOR
THE BEST'



INTRODUCING ARISTA

Arista is the umbrella brand for our four trading companies:

- Petrotec Services Ltd
- Petrotec Developments Ltd
- Pipetec Construction Ltd
- Fuel Systems NZ Ltd

And our sole agencies for:

- Banlaw – high flow refueling systems
- LogiTank – above ground storage tanks

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OVER 20 YEARS OF EXPERIENCE

The Arista brand has been introduced to better market the full range of our capabilities, products and services in the various markets that we operate.

The key business goals of the management team are:

1. Meeting shareholder expectations
2. Providing customer excellence
3. Maintaining a continuous improvement ethos



- Petrotec Services was established in 1987, but underwent new ownership and management changes in 2007. Since then it has become a major construction and contracting company operating in the fuel industry.
- Petrotec Developments was formed in 1992 as an assets owning company. This company enables us to own and operate strategic gas and fuel infrastructure for major blue chip customers.
- Pipetec Construction was established in 2009 following the purchase of its then competitor Project Design and Construction 2007 Ltd. The pipelines division of Petrotec Services was migrated and marketed under this more role recognisable brand. Pipetec covers all aspects of gas and liquid pipework systems in the water services and gas infrastructure markets from bulk liquid supplies to reticulation systems.
- Fuel Systems was established in April 2011 following the purchase of Fuel Systems Ltd, a Dunedin based company specialising in servicing the fuel industry in the lower South Island.

MANAGEMENT TEAM

MIKE DAVIS



CHIEF EXECUTIVE OFFICER

Mike has a comprehensive background in consultancy, business development, general and project management in the energy, electrical, gas and fuel industries. Mike joined the company as Chief Executive Officer in 2007 and has devised and implemented a new growth strategy which has seen the acquisition of two companies over recent years.

CRAIG BEER



COMMERCIAL SALES MANAGER

Craig has over 34 years sales and account management experience in the banking, fuel and engineering industries. He is responsible for managing a number of our larger corporate and commercial accounts, and developing new markets.

EVE KIRK



BUSINESS SUPPORT MANAGER

Eve brings to the group an extensive knowledge of computerised accounting systems and practices. Her key responsibility is to ensure the smooth running of the administration team and their functions for the group.

ROGER JACKSON



PROJECT MANAGER (MAJOR WORKS)

Roger has over 20 years fuel experience. As project manager he is responsible for managing all aspects of our larger projects, working in conjunction with our customers to ensure their projects are delivered on time, within budget and to their complete satisfaction.

ROB DUNSTONE



REGIONAL MANAGER

Rob has over 17 years experience in the fuel industry. He has undertaken and managed numerous projects throughout New Zealand and the Pacific Islands, and is especially skilled at designing and implementing those unique one off projects. Rob's region covers Ashburton north and he is responsible for managing our resources to ensure we meet our customers expectations.

SCOTT FITZGERALD



REGIONAL MANAGER

Scott has over 18 years fuel experience and initially started with Petrotec as the company's very first employee. Scott has rejoined the company and now manages our business in the Southern Region which covers Timaru south. He specialises in fuel and oil installations, removals and maintenance.

CHRIS CLARK



BRANCH MANAGER (PIPETEC)

Chris has over 15 years experience in the construction industry having been involved in commercial building, merchant wholesaling and group housing. He joined the company in 2010 and is responsible for all aspects of the pipe work division.

WE HAVE NEW ZEALAND COVERED

100%

Of New Zealand covered

We have completed projects throughout New Zealand and will travel to any location to undertake project work.

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Locations across the country

- Christchurch
- Dunedin
- Oamaru
- Nelson
- Wellington

06

Complimentary businesses

- Petrotec Services
- Petrotec Developments
- Pipetec Construction
- Fuel Systems
- Banlaw
- LogiTank



OUR CAPABILITIES

When choosing Arista Group to be a partner for your project or a supplier of quality products, you can be assured that you are dealing with a company that prides itself on delivering quality service, products and outcome on time and to your satisfaction.

It is important to us that our customers can rely on us to develop a full understanding of their needs and ensure this is what we are delivering.

FUEL & OILS

Employing industry experts, our vast knowledge and ability to work in challenging environments has seen us called into some of nature's harshest environments, including Antarctica, where our fuel and oil team were required to decommission the bulk fuel storage facilities at Scott Base. From oil dispensing installations and service station redevelopments to tank cleaning and contamination management, our experts can oversee all jobs, manage sub-contractors, deal with consent applications, and work to tight and demanding deadlines.



- Underground tank extraction and destruction
- Consent applications
- Service station redevelopments (from retanking to raze and rebuilds)
- Compliance/contamination management
- Electrical (hazardous areas)
- Oil dispensing installations
- Project Management
- Tank cleaning (confined space entry)
- Turnkey solutions
- Filtration and fuel quality management
- Storm water interceptors
- Heavy civil construction (sheet piling, dewatering and drainage)

WATER SERVICES

Our water services team are highly respected and renowned for their expertise in a diverse range of situations, and have been sub-contracted by some of the country's leading construction companies as a consequence. From design and project management, tank and pipe supply and heavy civil construction through to installation and on-going testing of storm water and sewer lines, we can handle any situation, including emergency work such as that required during the Christchurch earthquakes. Over the years we have forged a reputation as the leaders in our trade and industry, a fact we take immense pride in.



- HDPE welding
- Excavation, site works and reinstatement
- Hydrostatic pipeline testing
- Project management and design
- Tank and pipe supply and installation
- Detention vessel installations
- Heavy civil construction (sheet piling and dewatering)
- Drainage
- Turnkey solutions

We are continually refining our skills and are committed to improving all aspects of our operations for your benefit.

GAS INFRASTRUCTURE

We are experts in all aspects of gas infrastructure development and maintenance, and our ability to handle large-scale tasks led to OnGas commissioning our team to supply and install the entire reticulation network to Canterbury’s Pegasus Township development. From planning and consent applications to installation and testing, LPG installation and management, as well as heavy civil construction where sheet piling and dewatering solutions are also required, our Gas Infrastructure experts have extensive expertise and hands-on experience.



- LPG installations (bulk and liquid)
- Gas reticulation networks
- Service connections
- Project management and design
- Consent applications
- Pipeline testing
- Cleaning and flushing
- Heavy civil construction (sheet piling and dewatering)
- Turnkey solutions

QUALITY ASSURANCE

We pride ourselves on delivering a quality service and outcome on time and to our customer's requirements. It is important to us that you can rely on us to develop a full understanding of your needs and ensure this is what we are delivering.

We have a quality assurance and management system that promotes a culture of quality throughout all aspects of our business, through a process of self-assessment, peer review, customer feedback and follow-up.

INNOVATION & ACCREDITATIONS

We believe that this is one of our real strengths. Whether your project is large and technical or one of more modest means, our management and tradesmen will bring their years of experience and flair to offer innovation and new practices to enhance your project. We are continually refining our skills and are committed to improving all aspects of our operations for the benefit of our customers.



- Accredited contractors throughout the fuel industry
- NZQA and NZWETA qualified
- Gas distribution qualified
- Experienced operators within the mining and quarrying industries

BANLAW

Banlaw is an Australian company with more than 30 years experience in the research, development, design and manufacture of high quality fluid transfer products, systems and services.



- Banlaw's products are ergonomically designed to always be easy to handle, easy to use and virtually fool-proof.
- All fittings are made from high quality materials to exacting standards, while all electronics are assembled and tested to ensure they are robust as the task is harsh.
- Banlaw produces a range of high flow nozzles, receivers and vents for fast product refuelling; fuel management and overfill protection plus couplings for safe delivery of oils and coolants.

LOGITANK

The LogiTank range of self-bunded above ground storage tanks are designed to maximise fluid storage volume whilst minimising the tank footprint.

LogiTank



- The LogiTank size range commences at 1,000 litres through to 100,000 litres, with a varied range of sizes in between. Tanks can be used to store diesel, lubricants, waste oil and a variety of hazardous substances.
- A number of the LogiTank range conform to standard ISO container lock pin dimensions. This enables cost effective freight movements as well as simplified on-site foundation requirements.
- All LogiTanks are EPA (formerly ERMA) approved and are manufactured to meet AS1692:2006, AS 1940:2004 and AS1657 standards.

PREVIOUS PROJECTS

We are proud of our work. All of our projects are approached with attention to detail and a focus on an exceptional, quality finish. We have been engaged by corporates, commercial organisations and private individuals to ensure their projects come in on time and within budget.

FUEL & OILS

Customer:
Ford Family Trust

Project:
Caltex Kaiapoi Service Station
Raze and Rebuild



This project involved decommissioning of the old service station and the complete rebuild of a new, modern service station. This was achieved over an eleven week time-frame and comprised a 200sqm convenience store, seven refuelling lanes, canopy and 100,000 litres of fuel storage.

The project which was in excess of \$1.4m and involved obtaining consents, managing sub-contractors, construction work along with ensuring that the corporate requirements of Chevron and Foodstuffs were met.

Customer:
Chevron New Zealand

Project:
Caltex Seaview Diesel Stop
Greenfields Development



Chevron NZ's expansion plans required the upgrading of their existing Seaview Diesel Stop to a new site.

We successfully tendered and project managed the relocation and upgrading of this site to incorporate it into the Seaview Terminal complex.

This project initially involved exposing and undertaking some remedial work on the large underground terminal pipelines then into the heavy civil aspects including the installation of two 30,000 litre underground tanks and 1300m² of forecourt. We managed the sub-contractors and the project was delivered on time and within budget.

FUEL & OILS

Customer:
Antarctica New Zealand

Project:
Latitudinal Gradient



In 2005 we decommissioned and removed the bulk fuel storage facilities 650km north of Scott Base. This included a 400,000 litre diesel tank and 11 3,000 litre waste oil sludge tanks. The work required gas testing, cleaning, removing contamination and plasma cutting of tanks with all waste, sludge, and metal bolts etc. being taken from site and disposed of safely in New Zealand.

It was crucial that the project had no impact on wildlife and be undertaken on a short four week programme to work in with flight access from New Zealand. In addition to the location the environment provided a challenge with temperatures down to -15°C and up to class 1 white out conditions. The team lived in a tented camp and worked constantly around 90,000 Adelie penguins and associated wildlife.

In addition we dismantled a D4 bulldozer which was shipped to Canterbury Museum in Christchurch, reassembled and is now part of the Antarctica Exhibition.



IT WAS CRUCIAL THAT THE
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A SHORT FOUR WEEK
PROGRAMME





FUEL & OILS

Customer:
Christchurch Engine Centre

Project:
Jet A1 Tank Installation and Ongoing
Maintenance/Project Work



The Christchurch Engine Centre (CHCEC) is a joint venture between Air New Zealand Ltd and Pratt & Whitney providing engine overhaul and repair services.

Our association with CHCEC commenced in 2007 when we supplied and installed a 50,000 litre Jet A1 above ground tank installation and associated pipework to their test cell system. Subsequent to this we have been involved in a number of projects including relocating the waste oil facility, tank cleaning, testing and inspection work.

Customer:
Air BP

Project:
Pump Installation – Greymouth Airfield



Air BP is a nationwide supplier of aviation fuel and lubricants to the commercial, military and private sectors.

As accredited BP contractors, with site safe passports, we successfully tendered for this project. The contract required the removal of the existing fill and suction equipment from the tank and the installation of new kerbside pumps, hose reels and islands at the hangers of two commercial helicopter operators. We also installed/managed the installation of petroleum services, associated electrical controls, circuits and new main and Telecom services.

GAS INFRASTRUCTURE

Customer:
Rockgas Ltd

Project:
Wigram Skies Gas Reticulation
Stages 1A, B & C



The Wigram Skies development is a lifestyle subdivision being developed by Ngai Tahu on the old Wigram Aerodrome site. When complete, it will provide a mixture of low, medium and high density housing, a commercial hub and many recreational and leisure features.

We were commissioned to supply and install a total of 4.5 kilometres of 63mm, 110mm and 160mm gas mains into the first available stages comprising of 153 sections in total.

Customer:
OnGas Ltd

Project:
Pegasus Township Gas
Reticulation Scheme



We have a long established relationship with OnGas including all the servicing of their reticulated gas network in the South Island. As part of this relationship, we were commissioned to supply and install the reticulation network within the Pegasus township development.

This comprised over 50km of PE pipework ranging in size from 25mm to 200mm and street connections to approximately 1800 homes and commercial properties. We were also responsible for the installation of the 100 tonne LPG storage facility, above ground pipework, a boiler system and finally the successful commissioning of the entire project.

We continue to work within the township connecting each new home and business.

WE WERE COMMISSIONED
TO SUPPLY AND INSTALL THE
RETICULATION NETWORK
WITHIN THE PEGASUS
TOWNSHIP DEVELOPMENT.





WATER SERVICES

Customer:
Christchurch City Council

Project:
Infrastructure Rebuild



Since the September 2010 earthquake, our pipelines division has been sub-contracted by Fletcher Construction, Downer Construction, McDow New Zealand, Fulton Hogan and City Care.

We have installed and tested new storm water lines, sewer lines and water mains throughout the city centre and surrounding suburbs. Pipe sizes have ranged from 120mm to 600mm using both Butt and EF welding.

This project has involved our team working long hours during the day and night, often in difficult circumstances.

Customer:
Delta Utility Services Ltd

Project:
Selwyn District Council Sewage Scheme



This is the first stage of a new sewage treatment scheme being developed as a priority to service a number of townships south of Christchurch.

These townships have been identified as an integral part of the overall "Greater Christchurch Urban Growth Strategy" requirement for land following the Christchurch earthquakes.

Working in conjunction with Delta Utility Services, the Pipetec team provided butt welding expertise on over 8 kilometres of 500mm HDPE sewer pipeline running between Lincoln and Rolleston.

OUR ENVIRONMENT



Our team are committed to ensuring that they care for the environment in which they operate, to preserve it for future generations to come.

HEALTH, SAFETY & ENVIRONMENT

We recognise our responsibilities and the importance of providing a healthy and safe workplace along with protecting the environment. We are committed to working in partnership and maintaining relationships with our customers, regulatory authorities, suppliers, contractors and any other related third parties.



The management of Arista subscribes to the following principles:

- Ensuring all employees take all practicable steps to reduce the risk of accidents and injuries by eliminating, isolating, or minimising hazards that may cause personal injury, occupational illness or property damage
- Ensuring all activities comply with legislation, codes of practice and industry standards and establish safe systems of work
- Requiring all supervisors, managers, and contractors to be accountable for the health and safety performance within their work area
- Requiring a commitment to the accurate reporting, recording and investigation of all accidents, incidents, injuries and near misses
- Consulting with and encouraging the full participation of all employees in all aspects of implementing and continuously improving our health and safety system and performance
- Pursuing an active rehabilitation program to support the safe and early return to work of all injured employees
- Take account of the pressures on our environment and work with our staff, contractors and customers to develop our work processes that will help manage and preserve our natural resources
- All staff, managers and contractors are accountable for dealing with hazardous contaminants in compliance with the territorial authority regulations

Thank you for taking the time to read through this brief capability statement, I trust that this has given you some insight into what Arista can potentially provide to you and your business.

MIKE DAVIS, Chief Executive Officer



Head Office
105B Hayton Road
Wigram, Christchurch

P O Box 10125
Phillipstown
Christchurch 8145

P: 03 384 3008
F: 03 384 3378
E: admin@arista.co.nz

www.arista.co.nz